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HW&CO. | MIDDLE MARKET SUCCESS

# Six months at Harris Williams & Co. Industry-topping results worldwide.

In the last six months, Harris Williams & Co. has been one of the most active advisors in the middle market. The firm has closed 29 transactions with 60% of its client companies being sold to strategic buyers and the remaining going to private equity, demonstrating Harris Williams & Co.'s access to corporate buyers and private equity alike. Nearly 30% of the firm's executed deals were international, spanning North America, Europe and Asia-Pacific.

In addition to continuing its legacy in sell side M&A, the firm has successfully executed several minority investments ranging from growth equity transactions to recapitalizations. Harris Williams & Co. also has completed numerous restructuring assignments, including bankruptcy sale, balance sheet restructuring and recapitalization transactions.

With a strong pipeline of deals engaged, Harris Williams & Co. is on track to continue its market leadership.



Interested in deal flow or having an experienced, industry-leading advisor help with your transaction? Contact [hwcoinfo@harriswilliams.com](mailto:hwcoinfo@harriswilliams.com).

Harris Williams & Co. is the premier middle market advisor with a two decade legacy of sell side excellence serving clients worldwide. The firm is focused exclusively on the middle market providing sell side and acquisition advisory, restructuring advisory, board advisory, private placements and capital markets advisory services. For more information about Harris Williams & Co., please visit [www.harriswilliams.com](http://www.harriswilliams.com).

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*For general inquiries, please contact our Richmond office at 804-648-0072.*