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Harris Williams & Co. Ltd is opening a London office as part of an international expansion to serve the middle market. The London office, central to the firm's European advisory practice, is led by [Thierry Monjauze](#) and comprised of a team of seasoned professionals. The firm anticipates increased global M&A activity throughout 2010 and is planning to hire additional senior professionals to drive its expansion within the middle market.

Harris Williams & Co. Ltd is the U.K. affiliate of Harris Williams & Co., one of the largest and most reputable U.S. middle market advisors with a 20 year legacy in mergers and acquisitions. Harris Williams & Co. currently has six offices across the U.S. with approximately 150 professionals. The firm, focused exclusively on the middle market, serves clients worldwide across a broad range of industries by providing sell side and acquisition advisory, restructuring advisory, board advisory, private placements and capital markets advisory services. Clients have included some of the world's most prominent private equity groups and venture capital firms, privately and publicly-held businesses and multinational corporations such as GE, Cardinal Health, Danaher, Lafarge, Procter & Gamble and International Paper. Harris Williams & Co. (www.harriswilliams.com) is a member of The PNC Financial Services Group, Inc. (NYSE: PNC), a global diversified financial services organization.

Monjauze, who brings over 14 years of investment banking experience, joins Harris Williams & Co. Ltd from Deutsche Bank, where he was most recently co-head of European technology investment banking. Prior to joining Deutsche Bank, he worked in venture capital and led the European internet and software practices for Credit Suisse First Boston. He has previously advised companies such as Alcatel, AOL, Autonomy, Bertelsmann, eBay, Gemalto, Getronics, Hewlett Packard, IAC, Interhyp, MutuiOnline, Nokia, Sage, Schlumberger, Sony Ericsson, Sophos, Tieto, XING and Yandex.

"We are optimistic that the global M&A market will continue to improve over the next 12-18 months," said Chris Williams, co-founder of Harris Williams & Co. "We continue to build our platform to position the firm for future growth and the London office is the first step of our international expansion. We have considerable experience serving clients globally and expect Europe, in particular, to be an area of opportunity within the middle market."

"Thierry is an exceptionally talented banker and a great complement to our firm," said Hiter Harris, co-founder of Harris Williams & Co. "We will continue to build the London office with high caliber professionals and enhance our platform internationally."

"TA Associates has worked with Harris Williams & Co. on multiple occasions over the past decade and we have great respect for the firm and its prominence in the middle market," said Ajit Nedungadi, head of the London office of TA Associates, a private equity investment firm. "I am delighted that Thierry will be leading Harris Williams in Europe as we have also worked with Thierry and received tremendous benefits from his deep industry knowledge and relationships. We look forward to continuing to work with Thierry under the Harris Williams platform."

"Harris Williams & Co. Ltd's expansion is great news for European middle market companies," said Eric Archambeau, general partner at Wellington Partners, a pan-European venture capital firm with offices in London, Munich and Zurich. "We value

advisors who have a truly global view and can provide seamless international execution. Thierry has been a strategic advisor to us for many years, and I look forward to continue benefiting from his insightful industry knowledge and unbiased, straightforward advice.”

“In our experience, what sets Harris Williams & Co. apart from other firms is its deal execution, commitment to quality and client focus,” said Steve Puccinelli of Investcorp. “Its global expansion is of tremendous benefit to the middle market. We’ve worked with them for many years and appreciate the value they bring to the table. Their deep relationships in private equity, venture capital and with corporates provide Harris Williams & Co.’s clients with all of the right ingredients for success.”

Contact information for the London office is available at www.harriswilliams.com.

For general inquiries, please contact our Richmond Office at 804-648-0072.

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