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Harris Williams & Co.
middle market®

Material Success



Harris Williams & Co.'s client Lafarge SA celebrated the second quarter with the close of three transactions within eight weeks. Not only was Harris Williams & Co. able to successfully close these three deals in the face of turbulent economic conditions, we were able to find three different strategic buyers.

Harris Williams & Co. continues to be one of the most active advisors in the minerals, mining, and construction materials sectors and is proud of the expertise and knowledge we have across many segments of the industry, including aggregate, asphalt, ready mix, industrial minerals, and coal. John Neuner, Managing Director at Harris Williams, said, "We thoroughly enjoyed working with Lafarge and we're glad to continue building on our expertise in the construction materials sector."

Harris Williams & Co. has developed strong relationships with the key global buyers within the minerals, mining, and construction materials industries. Through years of experience, we have developed a firm understanding of how to successfully navigate the unique issues for transactions in these sectors to deliver superior results for our clients. For more information, please contact [John Neuner](mailto:John.Neuner@harriswilliams.com) to learn more about our capabilities and experience.

Harris Williams & Co. is one of the largest mergers and acquisitions advisory firms in the country focused exclusively on the middle market. Harris Williams & Co. represents private equity groups as well as publicly and privately held companies worldwide. For more information about Harris Williams & Co., please visit www.harriswilliams.com.

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For general inquiries, please contact our Richmond office at 804-648-0072.